

BID EVALUATION MATRIX - SHREE BHAWANI PAPER MILLS LIMITED (Under Corporate Insolvency Resolution Process)					
SL. No.	QUANTITATIVE PARAMETERS	WEIGHTAGE	TOTAL SCORE (RANGE)		RATIONALE FOR SUGGESTION
A	QUANTITATIVE PARAMETERS				
1	Upfront cash recovery as per resolution plan	50%	0-100	50	Bidder offering maximum upfront cash recovery will get a score of 100 and for other bidders the score will reduce by 10 against every 10% difference with highest bidder that means proportionate to the highest. Upfront recovery would be payable within 30 days of NCLT order for approval of RPlan.
2	Net present value (NPV) of continuing portion of debt (Discounting rate of 10% per annum would be used for NPV for all the bidders)	20%	0-100	20	Bidder offering highest NPV of continuing portion of debt will get a score of 100 and for other bidders the score will reduce by 10 against every 10% difference with highest bidder, that means proportionate to the highest. The discount rate of 10% would be applied for first 12 months, 12% for the next 24 months and 15% for the subsequent period
3	Term of resolution plan (number of years after approval of resolution plan by NCLT)	20%	0-100	20	Bidder offering minimum number of years/months after approval of resolution plan by NCLT will get a score of 100 and for other bidders the score will reduce proportionate to the lowest term.
4	Fresh fund introduced (equity or debt) for the purpose of capital expenditure and working capital requirement	10%	0-100	10	Bidder introducing highest fresh funds will get a score of 100 and for other bidders the score will reduce by 10 against every 10% difference with highest bidder, that means proportionate to the highest offer. The Resolution Professional will have the right to seek capacity and proof of fund availability or tie up.
	Total score of quantitative parameters	100%		100	
A	Total weight of quantitative parameters (A)	80%		80	

B		QUALITATIVE PARAMETERS			
1	Experience of resolution applicant/group in steel sector.	30%	0-100	30	The experience of resolution applicant would be important as this is a running concern and the experienced person will have higher possibility of successful revival of the unit. The score will be awarded by COC based on presentation by resolution applicant along with documentary evidences.
2	Financial strength of resolution applicant/group (group net worth, revenue, EBIDTA)	30%	0-100	30	The financial strength of applicant would be important as the corporate debtor would need financial support for working capital and better utilisation of existing assets. The score will be awarded by COC based on presentation by resolution applicant along with documentary evidences. The score will be awarded on the basis of RA's Revenue, Group Revenue, RA's EBIDTA, RA's Networth and Group Net Worth. Each parameter will have 20% score.
4	Availability of additional collateral security and personal/corporate guarantee and value thereof	40%	0-100	40	Additional collateral security, corporate guarantee and personal guarantee of resolution applicant, proposed management would provide additional comfort to lenders. The market value of the additional collateral security should be at least 20% of the continuing portion of debt. The 50% score would be allocated to collateral security and 25% each would be allocated to corporate guarantee and personal guarantee.
Total score of qualitative parameters		100%		100	
B	Total weight of qualitative parameters (B)	20%		20	
Total score of resolution applicant (A+B)					
Notes:					
<ol style="list-style-type: none"> 1. Bid evaluation matrix is required for making comparison between bids received during resolution process. It is not meant for taking a decision on acceptance or rejection of the offer. 2. The bid evaluation matrix would only be used in case resolution plans are received from more than one resolution applicants. 3. The committee of creditors will have right to reject a resolution plan even if the resolution applicant has top score and may opt for another bid inviting process with different evaluation matrix or may opt for liquidation of the corporate debtor. 4. The Committee of Creditors will have all rights to accept or reject any presentation done by any resolution applicant based 					